

Business Spotlight

Intrepid Electronics Makes Top 25 List of Fastest Growing Companies in East Bay Business Times

Congratulations to Chamber member Kurt Brinkman!

Emeryville News (EN): Kurt, to what do you attribute this growth?

Kurt Brinkman (KB): Two things. 911 and stability. Intrepid is going into its sixth year of business. And business is booming.

EN: How do you find business or does it find you?

KB: All our business is based on referrals from clients and people who know what we do. I started the business in 1996 with my partner, Dennis Watson.

EN: Kurt, what does Intrepid Electronics do?

KB: We apply the latest technology to address our clients' security needs.

EN: Who are some of your clients?

KB: We have installed security or fire systems for a variety of corporations and governmental agencies, including the City of Fremont, Stanford Research Institute and some high profile clients in San Francisco. We work with hospitals, including Summit in Oakland and Memorial Hospital in Modesto.

Last year we had a major job in Turnberry Towers, which is a high rise located in the heart of the financial and resort corridor of Las Vegas. It needed to be secured in 30 days. We installed security systems in this

50 story building and took photos and badged 5,000 employees in 30 days!

EN: How many employees do you have?

KB: 15 full time employees and then we hire temporary workers as needed. For example, to meet the deadline on the Las Vegas job, we worked 24/7 until the job was done, hiring temps to work two shifts a day.

EN: What's your vision for Intrepid's future?

KB: More of the same. The security industry is growing with leaps and bounds. Through our established clientele, we keep receiving referrals. We are currently conducting studies on water treatment plants, assessing the whole infrastructure and are presently working with the Port of Oakland on an alarm system for the Oakland Airport.

EN: Good luck to you Kurt. Thanks for keeping us safe.

You can reach Kurt Brinkman at:
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Tower Records Seeks Local Artists!

If you haven't been to Tower Records at Powell Street Plaza lately, check it out! They have lots of sales going on (books, CDs and DVDs), plus live music on Friday afternoons. If you are a local artist and want to play some music right inside the store, drop by the Plaza Tower Records and ask for Gina Newlan, store manager.

Visit our website



www.emeryvillechamber.com

Emeryville Sportfishing's Big Catch



Emeryville Sportfishing has had one of its best starts on salmon in terms of the catch. "Fish are bigger than we've ever seen them this year," says owner Craig Stone. "Salmon fishing has become our number one trip." They offer six and one half months of local fishing with the largest sportfishing fleet in Northern California. Emeryville Sportfishing also has a full service bait & tackle shop and latest fishing information.

For more information drop by 3310 Powell Street in Emeryville or call 510-654-6040.

Emeryville Representatives & LOCAL Protect Community Assets

The City of Emeryville, the Emeryville Police Department and Emeryville Chamber of Commerce and Industries Association belong to Leave our Community Assets Local (LOCAL Coalition), a group that is dedicated to protecting local services by protecting local government revenues. Members of this group include chambers, fire and emergency services, law enforcement, recreation departments, municipal water entities, fire departments and county services throughout the state of California.

The LOCAL Coalition will be actively involved in this year's budget process to ensure that funding for essential local services is not compromised. The following are some key principles that will guide the coalition:

Essential Local Services Should Not Be Sacrificed to Solve State Budget Problems.

Police and fire protection, emergency medical services, hospital trauma care, public health services, road repair and maintenance, clean drinking water, parks, libraries, and Senior Services are just a few of the important local

services that are provided by local governments in California.

Local Taxes and Fees Paid by Local Residents Should Stay in the Community to Fund Local Services.

Already, a large portion of taxes paid by local residents is used to fund state-controlled programs. Only a small portion of these revenues is left under local control to fund essential services. These limited, locally controlled revenues should not be diverted to fix the state's budget crisis.

State Government Should Balance the Budget Without Taking More Money Away from Local Communities.

The Coalition is opposing measures that would take any more of our local funds away from police, fire, emergency medical and other important local services.

For more information, contact the Chamber at 510-652-5223.



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